

BANOU

Bringing A Neat & Organized Outlook



Delivering Effective General Cleaning Solutions





INTRODUCTION

Welcome to Banou Limited, your reliable partner in creating cleaner, greener, and more organized spaces. At Banou, we understand that the condition of your environment speaks volumes about your values.

Whether it's a spotless office lobby, a fresh and inviting home, or a neatly manicured garden, we believe that cleanliness and order are essential to well-being, professionalism, and peace of mind. We offer a full range of cleaning and gardening services designed to meet the unique needs of each client, be it a private residence or a large commercial facility. With a focus on quality, reliability, and attention to detail, our team is committed to delivering results that exceed expectations.

This proposal outlines our services, expertise, and approach to helping you maintain a healthier, more appealing environment. We look forward to the opportunity to serve you with excellence, consistency, and care.

**Shaping Cleaner Spaces,
*One Detail at a Time.***



BUSINESS BACKGROUND & VISION

Banou Limited was established with the belief that clean, green, and organized spaces are essential for productivity, health, and well-being. Founded by a team of passionate professionals, Banou is committed to delivering reliable, eco-friendly, and customized cleaning and gardening solutions.

Vision:

To be Kenya's most trusted provider of sustainable cleaning and landscaping services, delivering beauty, order, and hygiene to every space we touch.



Mission:

To provide high-quality, affordable, and professional services tailored to residential, commercial, and institutional clients, while upholding environmental responsibility and client satisfaction.



TARGET MARKET & CLIENT SEGMENTATION

Our services are tailored to a wide range of clients, including:

- Residential Clients: Homeowners, apartment complexes, gated communities.
- Corporate Clients: Offices, co-working spaces, banks, and retail stores.
- Institutions: Schools, hospitals, churches, and government agencies.
- Property Managers: Real estate agents and landlords requiring pre- and post-occupancy cleaning or landscape maintenance.

Our services are tailored to meet the unique needs of each segment, whether for regular upkeep or specialized deep cleaning and landscaping.



SCOPE OF SERVICES

Cleaning Services

At Banou, we understand that cleanliness is more than just aesthetics, it is about health, safety, and creating a welcoming environment. Our cleaning services cater to residential apartments, office spaces, commercial buildings, retail stores and industrial premises

We offer the following specialized cleaning solutions:

**Clean Spaces,
Safe Lives.**



01. Routine General Cleaning

This service is designed for daily, weekly, or monthly maintenance of premises to ensure hygiene and cleanliness.

02. Dusting and wiping surfaces, furniture, and fixtures

Sweeping, mopping, and general cleaning
Sanitizing high-contact areas (doorknobs, railings, lift buttons, etc.) Bathroom and kitchen cleaning

03. Deep Cleaning Services

This is an intensive and detailed cleaning service aimed at eliminating accumulated dirt, grime, and bacteria. Ideal for move-in/move-out cleaning, post-renovation cleanup, or periodic maintenance.

1. Steam cleaning of carpets, upholstery, and drapery
2. Scrubbing and polishing of hard floors
3. High-pressure washing for stubborn dirt removal.
4. Cleaning walls, pavements, and driveways
5. Removing mold, algae, and oil stains
6. Enhancing the aesthetic appeal of buildings and exteriors

Gardening & Landscaping Services

A well-maintained garden or outdoor space enhances property value, promotes relaxation, and improves overall appeal. We offer comprehensive gardening and landscaping solutions for homes, offices, and public spaces.



01. Lawn Care & Maintenance

We provide professional lawn care services, including:

- Grass mowing & edging – Keeping the lawn neat and uniform
- Weed removal & prevention – Maintaining a healthy lawn
- Aeration & soil treatment – Ensuring better water and nutrient absorption
- Seasonal fertilization & pest control – Enhancing lawn growth and disease resistance

02. Flower & Plant Care

Our flower and plant care services help keep your landscape vibrant and flourishing:

- Selection & planting of flowers, shrubs, and trees
- Pruning, shaping, and trimming to maintain aesthetic appeal
- Fertilization & pest control for healthy plant growth
- Regular watering & irrigation system setup

03. Hedge & Tree Maintenance

Trimming and shaping hedges for a well-manicured look Tree pruning and



EQUIPMENT & SUPPLIES

To guarantee efficient service delivery, we use high-quality, industry-approved cleaning and gardening tools.

01. Cleaning Equipment & Materials

- **Mops & Buckets** – Essential for floor cleaning and maintenance Scrubbers &
- **Brushes** – For stain and dirt removal
- **Detergents & Disinfectants** – Eco-friendly and effective solutions Pressure
- **Washers** – High-power cleaning for outdoor surfaces
- **Protective Gear** – Gloves, masks, aprons, and goggles for staff safety

02. GARDENING EQUIPMENT & MATERIALS

- **Lawn Mowers** – For grass cutting and maintenance
- **Shovels, Rakes & Hoes** – Essential for soil preparation
- **Pruners & Shears** – For hedge and tree
- **trimming Organic Fertilizers & Pesticides** – Enhancing plant health
- **Watering Cans & Sprinklers** – For proper irrigation

BANOU
Bringing A Neat & Organized Outlook



BANO

Bringing A Neat & Organized Outlook

PORTFOLIO / PREVIOUS WORK

We have successfully served both individual homeowners and corporate clients. Notable projects include:

- **New Rays Guest House (2021) – Hotel cleaning**
- **The Alma Apartments (2025) – Residential services**
- **Post-Construction Cleanups – Pavicon Kenya Limited**
- **Oasis outsourcing Kenya - Pricipal offices, Royal offices, Crescent offices**

LEGAL & COMPLIANCE INFORMATION

Banou Limited is a fully registered entity in Kenya, operating in compliance with NEMA and Ministry of Health guidelines. We adhere to occupational health, safety, and environmental standards.

SERVICE LEVEL AGREEMENTS (SLAS) / TERMS OF ENGAGEMENT

Our SLAs ensure mutual clarity and accountability. Key highlights include:

- **Clearly defined scope and schedule of services**
- **Quality assurance protocols and periodic reviews**
- **Safety and confidentiality obligations**
- **Termination clauses and dispute resolution pathways**

WHY CHOOSE? BANO LIMITED.

CLEAN SPACES, HAPPY FACES
Powered by Care, Driven by
Excellence.

01 Experienced & Professional
Staff
Trained experts committed to quality service

02 Eco-Friendly & Safe Cleaning
Products
Protecting the environment and your health

03 Affordable & Competitive
Pricing
Transparent costs with no hidden fees

04 Customizable Service Plans
Flexible packages tailored to client needs

05 Reliable & Timely
Execution
Ensuring efficiency and minimal
disruption

06 Personalized Client
Support

PRICING & COST ESTIMATE

Item:	Cost (KES)	Notes
Cleaning Products & Supplies	70,000	Eco-friendly detergents, disinfectants, polishes, gloves, masks, etc.
Cleaning Equipment (Rental/Use)	40,000	Pressure washers, vacuum cleaners, scrubbers, steam machines
Gardening Equipment & Materials	30,000	Mowers, pruners, pesticides, fertilizers, water systems
Skilled Labor – Cleaning Team	180,000	Team of 10-15 professionals for intensive cleaning (includes meals/transport)
Skilled Labor – Gardening Team	80,000	Landscaping, trimming, watering, and maintenance
Logistics & Transport	30,000	Staff and equipment transport to and from site
Project Supervision & Management	50,000	Site managers, quality control, client liaison
Contingency (5%)	20,000	For unforeseen expenses
Administrative & Overhead Costs	50,000	Communication, insurance, documentation, etc.
Sub-total	600,000	Before VAT
VAT (16%)	96,000	
GRAND TOTAL	696,000	Inclusive of VAT

To get In Touch!



+254 702 024486



banoulimited@gmail.com



Limuru Road

BANOU
Bringing A Neat & Organized Outlook